



UNIX Trainers & Consultants

Head Office: Wema Twins Annex, Plot No. 181,
Boko-Bagamoyo Road, P.O. Box 33826, Dar es salaam.
Mob: +255-715-361-880/+255-754-361-880
Email: info@unixtrainers.com; training@unixtrainers.com
Website: www.unixtrainers.com

Strategies for Resource Identification, Mobilization and Disbursement Techniques for Senior Officials in the Public Sector

Course Overview

The "**Strategic Resource Mastery for African Development**" program is a 5-day intensive residency for senior officials. In a landscape of shrinking traditional aid and rising debt profiles, African nations must master the art of identifying untapped domestic resources, mobilizing private capital, and ensuring that disbursed funds reach their intended destinations without leakage. This course bridges the gap between high-level fiscal policy and operational execution.

Program Objectives

By the end of this program, participants will be able to:

- **Identify** non-traditional resource streams, including Blue/Green bonds, Diaspora remittances, and Carbon credits.
- **Formulate** Resource Mobilization Strategies (RMS) that leverage Public-Private Partnerships (PPPs) and blended finance.
- **Optimize** Disbursement frameworks to ensure speed, transparency, and impact-tracking.
- **Evaluate** the cost-benefit of different financing instruments to manage national debt sustainability.
- **Strengthen** institutional integrity to minimize "resource leakage" during the mobilization and disbursement phases.

Course Coverage (Modules)

Day 1: Strategic Resource Identification

- **Mapping the Resource Landscape:** Natural capital, domestic taxes, and untapped digital economies.
- **Innovative Financing:** Introduction to Green Bonds, Sukuk, and Social Impact Bonds for Africa.
- **Blue Economy & Circular Economy:** Identifying revenue potential in sustainable maritime and waste management.

Day 2: Resource Mobilization & Blended Finance

- **The Resource Mobilization Strategy (RMS):** Building a proactive vs. reactive funding model.
- **Blended Finance:** Combining philanthropic/donor funds with private capital to de-risk projects.
- **Investor Relations:** Navigating the requirements of the AfDB, World Bank, and private institutional investors.

Day 3: Domestic Resource Mobilization (DRM)

- **Tax Base Expansion:** Strategies for formalizing the informal sector without stifling growth.
- **Leveraging Diaspora Wealth:** Beyond remittances—Diaspora bonds and targeted investment vehicles.
- **Curbing Illicit Financial Flows (IFFs):** Institutional strategies to prevent capital flight and transfer pricing.

Day 4: Strategic Disbursement & Implementation

- **The Disbursement Pipeline:** Removing bureaucratic bottlenecks while maintaining fiduciary oversight.
- **Results-Based Disbursement:** Linking fund releases to the achievement of verified milestones.
- **Integrated Financial Management (IFMIS):** Using technology to track the "Last Mile" of fund delivery.

Day 5: Governance, Risk & Accountability

- **Risk Management:** Mitigating currency risk, political risk, and interest rate volatility.
- **Transparency & Audit:** Preparing for oversight and building "Investor Trust" through open data.
- **Action Planning:** Developing a "Resource Roadmap" for the participant's specific Ministry or Agency.

Target Participants

- **Permanent Secretaries** and Directors of Budget/Planning.
- **Commissioners General** and Senior Officials from Revenue Authorities.
- **Directors of Investment** and PPP Unit Leads.
- **Heads of Donor Coordination** and International Cooperation.
- **CEOs of National Development Banks** and State-Owned Enterprises (SOEs).

Expected Outputs

Participants will graduate with a "**Resource Strategy Portfolio**" containing:

- **A Resource Identification Matrix:** A customized list of 3 new potential revenue streams for their sector.
- **A Draft Resource Mobilization Plan:** A high-level strategy for a specific upcoming national project.
- **A Disbursement Bottleneck Audit:** A diagnostic report identifying why funds are delayed in their department and how to fix it.
- **A Risk Mitigation Framework:** A protocol for managing the financial risks associated with mobilized private capital