



## UNIX Trainers & Consultants

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## Unlocking Local Resources for Sustainable Development in Local Government Authorities

### Course Overview

The "**Tanzania LGA Resource Mastery Program**" is a 5-day intensive workshop designed for leaders in District, Municipal, and City Councils. Despite Tanzania's robust growth, many LGAs remain overly dependent on Central Government transfers. This course provides a strategic roadmap to unlock local wealth—ranging from the **Natural Resources** of rural districts to the **Real Estate** and **Service Levies** of urban centers—while utilizing the **Local Government Revenue Collection Information System (LGRICIS)** to its full potential.

### Program Objectives

By the end of this program, participants will be able to:

- **Identify** and map high-potential revenue streams within the Tanzanian legal framework (Local Government Finance Act).
- **Optimize** the use of **LGRICIS** and **Geographical Information Systems (GIS)** to eliminate revenue leakages.
- **Implement** innovative Land-Value Capture and property tax administration in collaboration with the Ministry of Lands.
- **Structure** Public-Private Partnerships (PPPs) for local infrastructure such as modern markets and bus stands.
- **Allocate** resources effectively to the **10% Loan Fund** (Women, Youth, and People with Disabilities) to stimulate local economic cycles.

### Course Coverage (Modules)

#### Day 1: Asset Mapping in the Tanzanian Context

- **The Legal Framework:** Reviewing the Local Government Finance Act, CAP 290, and recent Treasury circulars.
- **LGA Asset Auditing:** Identifying "Hidden Assets" (Natural resources, idle land, and council-owned buildings).

- **Strategic Planning:** Aligning Local Resource Mobilization with the District Development Plan (DDP).

## **Day 2: Modernizing Revenue Collection (LGRCIS & GIS)**

- **Maximizing LGRCIS:** Advanced features for tracking service levies, hotel levies, and billboard fees.
- **GIS-Based Property Taxing:** Moving from flat-rate billing to value-based assessments using digital maps.
- **Cashless LGAs:** Integrating mobile money (M-Pesa, Tigo Pesa, Airtel Money) for market dues and parking fees.

## **Day 3: Land-Based Financing & Natural Resources**

- **Land Value Capture:** Strategies for financing township expansion through land surveys and plot allocations.
- **Forestry and Mining Royalties:** Ensuring the LGA receives its fair share of natural resource wealth in collaboration with national agencies (e.g., TANROADS, Mining Commission).
- **Tourism and Cultural Heritage:** Creating revenue-generating cultural sites and eco-tourism hubs.

## **Day 4: Local Economic Development (LED) & PPPs**

- **Developing Modern Markets and Bus Stands:** Case studies of successful Tanzanian PPPs (e.g., Magufuli Bus Terminal model).
- **The 10% Fund as a Catalyst:** How to turn mandatory social loans into a sustainable local revenue multiplier.
- **Value Addition:** Investing in LGA-owned processing facilities (e.g., sunflower oil mills, slaughterhouses).

## **Day 5: Transparency, Accountability, and Action Planning**

- **Audit Readiness:** Working with **CAG (Controller and Auditor General)** findings to improve financial health.
- **Participatory Budgeting:** Engaging the community to increase tax morale and "Buy-In."
- **The 12-Month Roadmap:** Participants draft a "Revenue Growth Action Plan" for their specific council.

## **Target Participants**

- **District Executive Directors (DEDs)** and Municipal/City Directors.
- **Council Chairpersons and Mayors.**

- **District Treasurers (DTs)** and Revenue Accountants.
- **Land Officers and Town Planners.**
- **Economists and Planning Officers.**

## **Expected Outputs**

Participants will graduate with a "**Tanzania LGA Wealth Toolkit**" containing:

- **A Council Revenue Audit:** A list of at least 3 untapped revenue sources specific to their district (e.g., bee-keeping, sand mining, or parking).
- **LGRCIS Optimization Plan:** A set of internal controls to reduce manual intervention in the digital payment system.
- **A PPP Project Concept Note:** A preliminary design for a revenue-generating infrastructure project (Market, Terminal, or Guesthouse).
- **A Citizen Engagement Strategy:** A plan to link visible service delivery (roads, schools) to revenue collection to build local trust